



Staffing & Consulting

*Providing the right talent, at the right time,
for the right price.*

What We Do

110 Consulting specializes in the fulfillment process, with each of our Recruiters possessing over 10 years of industry experience. We pride ourselves on identifying the perfect candidate for our clients, matching both hard and soft skills. 110 saves our clients time and money by executing the initial assessments and providing only the top resources for their project and staffing needs.

Challenges & Approach

As a result of economic challenges, companies have needed to shift resources and reprioritize projects. When it's time to invest in external support, they need to know the resources they've requested are of the highest caliber without over spending.

In looking to help ease budgetary constraints, companies are looking for a flexible and creative approach to project delivery. 110 offers customized solutions with onshore, offshore and nearshore resources. Our engagement model provides a local, onshore delivery expert to work with offshore and nearshore teams to ensure project success and customer satisfaction.

Whether it's one person or a team of consultants, 110 has the ability to provide a wide range of expertise and services.

Client Benefit

110 values the responsibility given to us by our clients; we go above and beyond to exceed expectations every time. Contrary to popular belief, we believe you can give more than 100%.

110 Recruiters are passionate about what they do. They focus on understanding the wants, needs, strengths and weaknesses of their candidates, while equally taking time to understand our clients' project deliverables, team dynamics and requested expertise. By focusing on both sides, 110 Recruiters ensure a perfect fit.

Regardless of industry or technology, 110 has the ability to scale quickly to meet our clients' needs.

Solutions:

- Managed Services
- Staff Augmentation

Competencies:

- Program & Project Management
- Business, Data & Reporting Analysis
- Architecture, Development & Test
- Infrastructure & Operations Support

Case Study: Finding the Unicorn

Industry: IT

We recently received a call from a client that had worked with several consulting companies to fill a key role within their organization, which required a unique and very specialized skillset. After months of résumé review and interviews, the position remained unfilled and the support from the list of consulting companies had dwindled. The client turned to 110 Consulting to help in the search.

After an exhaustive but diligent search and countless interviews 110 Consulting found the elusive “Unicorn” and exceeded the clients expectations. Our candidate not only knew the product inside and out, he also had personal relationships with the original developers of the product making him the ideal candidate.

Case Study: “Top Vendor”

Industry: Cloud Services

110 Consulting is one of three “go to” vendors that work within a very senior level division for a global software client.. One of the client leads told our team why we were considered the “Top Vendor” of choice for their division. He explained that all three vendors presented good talent but one has high overhead costs and the other had an internal requirement that pulled their consultants from their project a few hours each month. He expressed that our level of service, the high satisfaction of our employees and our competitive pricing made us the “Top Vendor” to work with for their organization.



Testimonials:

“I have worked as a consultant or contractor for the past 6 years and have been with numerous companies in that time. None have ever come close to being as wonderful as 110. Other consulting or employment companies can often feel impersonal and disconnected, 110 truly feels like a family that really cares for and about each other.”

**- Chrystian Shepperd,
Data Analyst and PM**

“Since my first interview, 110 has made me feel comfortable and a part of the family. They are always available to answer my questions promptly and efficiently. Whenever I have anyone looking for a job, I always refer them to 110.”

**- Julie Cosgrove,
Business Coordinator**

“I have worked for numerous contract companies throughout the years, and I can truly say that I have found the one I want to stay with as long as possible. The expertise they have in place within the staff and the personalities of these individuals is something you don't find very often in the working environment.”

**- Laura Thacker,
Escalations Manager
Sales Division**

giving you **more.**TM

www.110consulting.com

Contact 425.440.6230 for more information. Share with friends   